



WELSCO Utilizes CertiPay's Technology for a Cost Effective Payroll and HR Service Solution for Their Employees

CASE STUDY

The Company

For over 65 years, WELSCO has been the premier Welding Supply and Industrial Gas Supplier in the South. WELSCO, Inc. is a family business that is committed to family values, positive attitudes, integrity, shared knowledge and respect for each other and their community.

By remaining independent and family-owned, WELSCO has been able to increase their customer base and territory. Today, the WELSCO map includes customers and stores in Arkansas, Oklahoma, Tennessee, Mississippi, Louisiana and Missouri. WELSCO is proud to be established as the largest Woman-Owned Industrial Gas and Welding Supply Distributor in the United States.

Visit www.welSCO.com



“Technology has certainly advanced to the point where it is no longer necessary to rely on an industry behemoth, and their excessive pricing, to receive quality Payroll and HR services. CertiPay has almost cut our costs in half for these services, while providing additional capabilities and services...”

The Challenges

WELSCO is known for top-quality customer support resulting from friendly long-term employees with a combined 2000+ years of experience. It is WELSCO's philosophy that their greatest asset is their employees, and believe that they deserve the best HR and Payroll service available.

WELSCO's current payroll provider was unable to perform at the level of service that WELSCO came to expect. It did not take long for them to realize that the payroll provider's quality and value was severely lacking while costs continued grow when additional services were needed. It was time for WELSCO to examine a new Payroll and HR option to reduce costs while improving their level of service.

The Success

Having an easy to use and integrated HR Payroll system, has simplified much of the HR, Benefits, and Payroll process for WELSCO. These services provide WELSCO with the flexibility and control needed over this part of their business. The CertiPay & WELSCO relationship is built on a complete understanding of WELSCO's needs. It is CertiPay's commitment to provide WELSCO with the most cost effective and efficient solutions available in the market today.

More about CertiPay's Service

CertiPay offers a user friendly HR Payroll software solution, and provides the training and support necessary to maximize all that this technology can offer. To find out how CertiPay can help streamline your operations and enhance your bottom line, please contact us at **800-422-3782** or visit our website at www.certipay.com.

The Solution

It is because of CertiPay's reputation for world class customer service and enhanced product features that WELSCO chose CertiPay for its full service HR Payroll solutions. CertiPay was able to provide WELSCO with a complete HR Payroll system that eliminated excessive fees and experience CertiPay's exceptional training and live customer support.

CertiPay's proven innovative human resource solutions, web-based applications, benefits administration, and payroll processing tools allows WELSCO the service confidence needed for a prosperous business solution for their employees.